

## Asset Management 101: Where do you start?

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What's the worst that could happen?



You know you need an asset management system. Everyone keeps telling you so....

- Better cared for systems
- Fewer unplanned service disruptions
- Confidence about what you own.
- Extend the life of assets
- More effective and better scheduled maintenance
- Better budget estimates (capital and operations)
- Save money

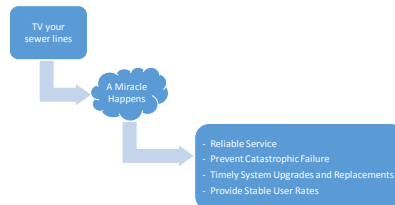
But you haven't started Asset Management yet...

- "Now is not the right time"
- "I don't know enough about it"
- "We don't have enough staff"
- "You need really expensive software for that"
- "I need to hire someone with expertise"

Stop making excuses and get started.

- Nobody else is going to do it for you.
- You know more than you think you do.
- Asset Management is easier than it looks.
- You will see benefits almost immediately.

How do you do Asset Management?



### Start Small, But Start Now.

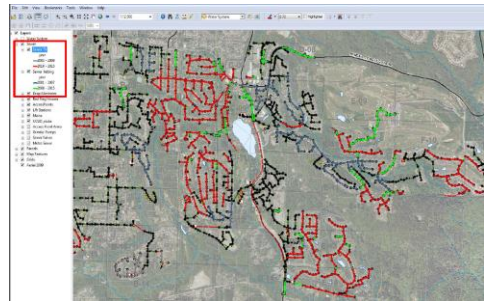
- You don't need a perfect system to see the benefits.
- Some Asset Management is better than no Asset Management.
- Start somewhere.
  - It's OK to start small
- You will learn as you go.
  
- Kaizen (continuous improvement) Philosophy
  - Start somewhere
  - Make it a little better
  - Repeat.

### WARNING: You will never be finished

- Everyone who starts this says "Our Asset Management program is OK, but we really need to:
  - To transfer our condition data into a GIS layer
  - To adopt a more evidence based maintenance schedule.
  - Build up our reserve funds
  - Switch our condition assessments

### Isn't it exciting to be living in the future?

- The internet, GIS, and mobile networks have revolutionized Asset Management.
- Computerized Maintenance Management Software (CMMS)
- Web interfaces
- Field use of mobile devices
- Integrated GIS data layers



### Isn't there an app for that?

- Software can help schedule preventative maintenance
- Software can help locate (map) your assets
- Software can store condition rating data
- Software can retrieve the info easily.

### Problems with Software

- Acceptance by Staff
- How "Tech Savy" is your staff?
- Data/Server/Software incompatibilities
- Updates / Bug fixes
- Ability to grow with you / Ability to customize
- Too many bells and whistles? / Not enough features?

Software is expensive

- Purchase \$\$
- Setup \$\$
- Training \$\$
- Annual Fees \$\$
- Hiring internal IT staff.

Does software do what you need it to do?

- I don't know.
- I don't even know what you need the software to do.
- Figure out what you need the software to do before you spend \$\$

Don't Start with software. Start building your program.

“A software package cannot solve a business process problem”

Use simple resources you already have

- Excel spreadsheet
- Digital photo's
- Inexpensive GPS device
- A smart phone
- Google Maps
- Google Earth aerial photos

Asset Management should be simple

- What do you own?
- What kind of shape is it in?
- What are you going to do when it breaks?

Asset Management should be simple

- an inventory of critical assets;
- an evaluation of the condition and performance of inventoried assets or asset groupings;
- a plan for maintaining, repairing, and, as necessary, replacing the critical assets and a plan for funding such activities;

## Asset Inventory

### How can you track what you own?

- “Wait, I own a sewer system?”
- “My senior operator knows where everything is buried.”
- “As Built” drawings.
- Comprehensive map books.
- Computerized maps
- Integrated, remotely accessible GIS maps linked to condition data, maintenance records, and our work order system.

### What is an asset?

- Every stick of pipe as an individual asset?
- All the new PVC in the upper pressure zone?
- Every valve individually?
- All the anaerobic digester plug valves?
- All the valves at the WWTP?

### Starting from ZERO.

- Start with assets you can see
- Add in new projects as they are built
- Add underground assets whenever you have to dig.
- Start with only one asset class to learn and experiment.
- There is no “right way” to divide up your system into assets
- What you group and how you track your assets is an individual choice.
- Start off with manageable chunks.

### Example: Wastewater Asset Classes

- Lift Stations/Force Mains
- Manholes and sewer pipes
- Headworks
- Aeration
- WAS/RAS pumps
- Biosolids
- Disinfection
- Power/electrical
- Operations/Lab


### You know more than you think you do

- Preventative Maintenance schedules
- Historical repair records
- Operator experience and knowledge
- “As built” Drawings
- Physically walk the system
- Find those “lost” manholes.

# Condition Assessment

## How do you rate the condition of your assets?

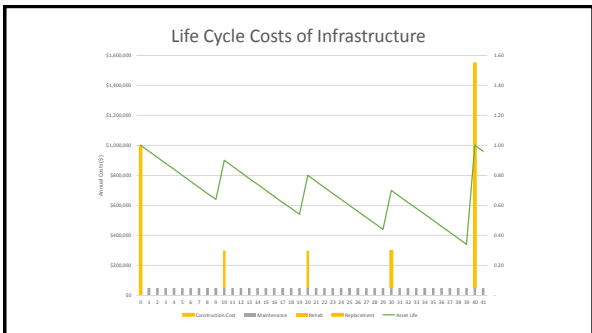
- What Assets?
- Age
- Observation
- Operational Assessments
- Non-destructive forensic testing
- Destructive forensic testing.



- ## Tools for Condition Assessment
- |                         |                        |
|-------------------------|------------------------|
| • Visual Inspection     | • Leak testing         |
| • Age                   | • Pipe Wall Thickness  |
| • Pipe Material         | • Paint Thickness      |
| • Motor run time        | • Oil consumption      |
| • Failure Rates         | • Oil contamination    |
| • Maintenance History   | • Thermal Imaging      |
| • Planned Maintenance   | • Laser/Sonar Testing  |
| • Unplanned Maintenance | • Vibration monitoring |
| • Televising Sewers     |                        |

- ## Starting from ZERO
- What data do you need? (It depends on what you are trying to do)
    - Collect data that supports your goals.
    - Don't collect worthless data.
  - Prioritize maintenance work?
  - Current asset valuation?
  - Optimize energy efficiency?
  - Assign remaining useful life?

- ## Focus on the Goal: Remaining Useful Life
- Tables full of "expected useful life"
  - Ultimately you need to assign a remaining useful life to assets.
  - Collect data that lets you make better estimates about useful life.
- Asset life depends on site conditions, how well it was installed, and how well it is maintained.



### What is "end of life"

- When it breaks?
- When duct tape and bailing wire won't hold it together anymore?
- When the cost of ongoing maintenance exceeds the cost of replacement?
- When growth in the system exceeds the asset's capacity?

### A "simple example"

#### When do you replace a light bulb?

- Wait for it to burn out. Replace it with the spare you have in storage.
- What if maintaining spares is difficult? (expensive, long life, many kinds of bulbs, or lots of bulbs)
- What if it starts flickering? (it still "works", but is annoying.)
- What if treatment depends on it? (UV bulb minimum output)

Level of Service is a local decision.

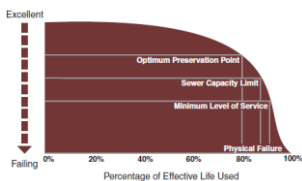
## Plan For Replacement

### What is your plan for replacement?

- Panic
- Responsive Maintenance (fix or replace assets as they fail)
- Preventative Maintenance.
- Predictive Maintenance (risk/consequences of failure)
- Proactive rehabilitation and replacement. (based on best professional judgment)
- Proactive rehabilitation and replacement (Using an evidence based system)

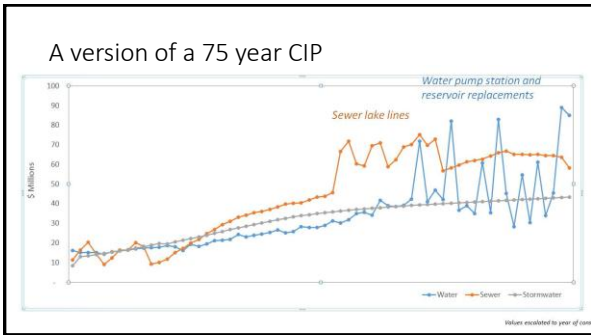
### What about maintenance?

- Maintenance is cheaper than rehabilitation
- Rehabilitation is cheaper than replacement.



### Long term planning (the 100 year CIP)

- Show All capital needs into far future
- Replacement and Rehabilitations of existing systems are put into concrete terms
- Decision makers are not allowed to conveniently "forget" about future needs
- Recognize that you can't do everything, but is a tool to really show the effects of delaying work.
- Tool for managing debt or and rate increases



How do you budget for the unexpected?

- Establish and maintain Reserves
- Establish reserve targets appropriate for your utility
- Reserves are savings (cash) set aside for anticipated expenses
- Reserves act like an insurance policy protecting against a specific risk.

Examples of Reserve Accounts

- Operating reserves (protect against fluctuations in revenue and expenses)
  - 30-45 days of normal operating expenses
  - 60-90 days for water systems
- Emergency Reserve (protect against unpredictable asset failure)
  - 1-2% of the total value of assets
- Short lived asset reserve (protect against bad "useful life" estimates)
  - 100% of 5-year SLA asset replacement costs
- Capital cost overrun reserve (protect against bid overruns)
  - 10% of total CIP
- Capital reserve (protect against borrowing costs)
  - Cost of capital improvement plan

**GOAL: Maintain reserves at or above target levels**

When do you decide to implement a project?

- Operational issues
- Cost of ongoing preventative maintenance
- The real cost of the improvements
- Coordination with other work
- Coordination with other financial commitments
- Consider a true choice between replacing, repair and wait, and a larger overall project.

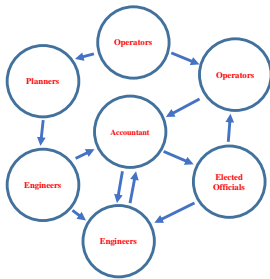
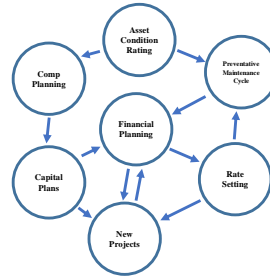
A Culture of Asset Management

What is your Utility's "job #1"?

- Deliver clean water / accept and safely dispose of sewage?
- Fix water leaks
- Manage finances to keep user rates as low?
- Manage a portfolio of millions of dollars of investments (assets)?

### Asset management is a team sport

- Asset management is your utilities biggest single job.
- Everyone in your organization does asset management
- Asset Management is bigger than any one role in the system.



### Asset Management takes a cultural shift

- It takes a new way of thinking about the role of the utility
- New way of communicating
- New understanding about their jobs from everyone there.
- This cultural change is a huge barrier

### Tips to overcome cultural inertia

- Make condition rating easy for operators
- Appoint/nominate/draft an "AM lead"
- Give real involvement in project planning (finance, engineering, operations, IT)
- Create a process for ideas to improve AM process
- Cross training and cross silo communication.

### Name an "Asset Management Lead"

- The "champion" for AM in your organization.
- Identify this person, add this to their job description.
- Give them time, authority, and resources to do the job.



### A successful asset management program convinces elected officials

- Evidence based justification for why projects are necessary
- And why they should invest money
- Why the projects will save money.

### Kaizen Revisited

- consistently review your program
- What's working?
- What is not working?
- What could you do better?
- Set annual goals, reporting, or check ins.

“Society grows strong when old men plant trees in whose shade they will never sit in.”  
– Greek proverb.

### Commit to doing something with your asset management system over the next year.

- Find all your water valves
- Prioritize sewer cleaning schedule
- Do TV inspections of your sewer system
- Establish or update your reserve accounts
- Set up GIS mapping
- Investigate CMMS software

### Additional information

- [David.Dunn@ecy.wa.gov](mailto:David.Dunn@ecy.wa.gov) 360/407-6503
- Ecology funding program site:  
<http://www.ecy.wa.gov/programs/wq/funding/funding.html>
- Grant and Loan listserv:  
<http://www.ecy.wa.gov/maillist.html>